

## Data Centre Migration

Your trusted partner to reduce risk and migrate at a fixed cost and fixed outcome

**Data Centre migration, whether for consolidation moving to different locations such as Colocation or as part of a cloud or hybrid transformation or corporate mergers and acquisitions are often approached with trepidation.**

### The Challenge

The potential complexity can give rise to high levels of risk. It is currently reported that over 50% of migration projects of this type are set to exceed budget and cause disruption in 2019.

There are two key problem areas that lead to this fact. Firstly, the traditional methods of spreadsheet and project planning methods are simply fraught with potential mistakes caused by human error.

Secondly we find that a large range of assumptions or misunderstandings about estate and configurations are made and, in many cases, "At Scale" programs of this type are unfamiliar to many relied upon to execute, these factors can conspire to contribute to flawed execution.

### The Solution

Organisations need an "End to End" process that mitigates risk and costly over-runs. It is also critical that at no point during the program that data or security is compromised.

Bell has enormous experience in this arena with tens of thousands of workloads having been migrated successfully, on time and on budget.

There are two components of our solution, firstly we have a range of expertise and services that are simply accustomed and tailored for the task. Secondly the whole process is underpinned by vClarus our own methodology and tool set, that is a key contributor to the enviable reputation that we have.

Once a comprehensive discovery process is completed, application candidacy is understood, and the program and timescales are defined, vClarus provides the single "point of truth" that ensures that the act of migration is sequenced correctly and that throughout the process can be monitored allowing problems to be solved "in flight" ensuring that program timescales are achieved.

### Why Bell

Having this level of consistency and understanding also ensures that disruption is minimised, outcomes are understood and both operational and reputational risk are significantly reduced.

Having the right tools and expertise at the time of high-profile complex programs is a key to ensuring success.

Industry analysts tell us that during migration programs, over-runs regularly add between 30% and 50% to the initially anticipated cost. With Bell we assure you of a fixed cost, fixed outcome program.

**Let Bell partner with you to ensure the outcome you seek is the one you achieve.**



**Danny Innes**

Pre-Sales Principal Consultant

T +44 (0) 2392 825925

dinnes@bell-integration.com

# Contact

## LONDON

12 Moorgate  
London  
EC2R 6DA

T +44 (0) 2392 825925

## PORTSMOUTH

New Hampshire Court  
St Pauls Road  
Portsmouth  
PO5 4AQ

T +44 (0) 2392 825925

## STEVENAGE

Suite 204  
Kings Court Business Centre  
London Road  
Stevenage  
SG1 2NG

T +44 (0) 2392 825925

## WOKINGHAM

Oaklands Business Centre,  
Saxon House,  
Oaklands Park,  
Wokingham  
RG41 2FD

T +44 (0) 2392 825925

## PORTSMOUTH

Unit 8 Discovery Voyager Park  
Portfield Road  
Portsmouth  
PO3 5FN

T +44 (0) 2392 825925

## SINGAPORE

Bell Group Asia Pte Ltd  
30 Cecil Street 14-01  
Cecil Street Equity Plaza  
Singapore 049705

T +44 (0) 2392 825925

## GLASGOW

Suite 11, Sky Hub  
Skypark management Suite  
Skypark 1, 8 Elliot Place  
Glasgow, Lanarkshire  
G3 8EP

T +44 (0) 2392 825925

## HYDERABAD

Bell Integration T/A  
Choose Portal Pvt Ltd  
1st Floor, Krishe Sapphire  
Madhapur Hyderabad,  
Telangana, 500081

T +44 (0) 2392 825925

## SINGAPORE

Bell Group Asia Pte Ltd  
109 North Bridge Road  
05-21 Singapore  
179097

T +44 (0) 2392 825925

## KRAKOW

Bell Integration sp. z o.o.  
Kurniki 9,  
31-156 Kraków  
Poland

T +44 (0) 2392 825925

**See how Bell integration can help your business succeed.  
Please contact us on [marketing@bell-integration.com](mailto:marketing@bell-integration.com) or  
visit [www.bell-integration.com](http://www.bell-integration.com)**